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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

VF 4-3-03

## OMB APPROVAL

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ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

## FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/02 AND ENDING 12/31/02  
MM/DD/YY MM/DD/YY

## A. REGISTRANT IDENTIFICATION

## NAME OF BROKER-DEALER:

USBX Advisory Services, LLC

## OFFICIAL USE ONLY

## ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

2425 Olympic Blvd., Suite 500E

FIRM ID. NO.

(No. and Street)

Santa Monica,

CA

90404

(City)

(State)

(Zip Code)

## NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Phillip Valtairo, VP, CFO

(310) 315-6723

(Area Code — Telephone No.)

## B. ACCOUNTANT IDENTIFICATION

## INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Grant Thornton LLP

(Name — if individual, state last, first, middle name)

1000 Wilshire Blvd.

Los Angeles,

CA

90017

(Address)

(City)

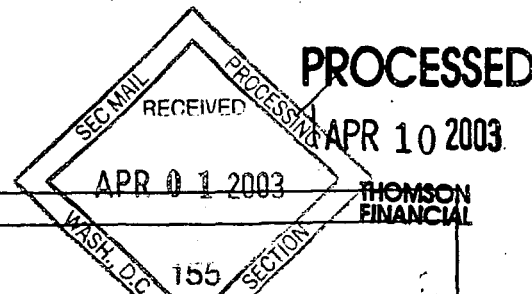
(State)

(Zip Code)

## CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY



\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

# CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

State of California

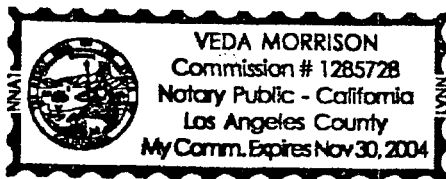
County of Los Angeles } ss.

On 31<sup>st</sup> March 2003, before me, VEDA MORRISON, Notary Public,  
Date Name and Title of Officer (e.g., "Jane Doe, Notary Public")

personally appeared Phillip Valtairio,  
Name(s) of Signer(s)

- ☒ personally known to me  
☐ proved to me on the basis of satisfactory evidence

to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



Place Notary Seal Above

WITNESS my hand and official seal.

Veda Morrison  
Signature of Notary Public

## OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

### Description of Attached Document

Title or Type of Document: US-SEC. Annual Audited Report Form X-17A-5 Part III

Document Date: 12/31/2002 Number of Pages: 1

Signer(s) Other Than Named Above: \_\_\_\_\_

### Capacity(ies) Claimed by Signer

Signer's Name: VP, CFO Phillip Valtairio

- ☐ Individual  
☒ Corporate Officer — Title(s): VP, CFO  
☐ Partner — ☐ Limited ☐ General  
☐ Attorney in Fact  
☐ Trustee  
☐ Guardian or Conservator  
☐ Other: \_\_\_\_\_

Signer Is Representing: USBX Advisory Services LLC

RIGHT THUMBPRINT  
 OF SIGNER

Top of thumb here

Report Pursuant to Rule 17a – 5(d) and Report of  
Independent Certified Public Accountants

**USBX Advisory Services, LLC**  
**A Wholly Owned Subsidiary of USBX, Inc.**

December 31, 2002

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors and Member of  
USBX Advisory Services, LLC

We have audited the accompanying statement of financial condition of USBX Advisory Services, LLC as of December 31, 2002, and the related statements of operations, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of USBX Advisory Services, LLC as of December 31, 2002, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

The financial statements of the Company have been prepared assuming that the Company will continue as a going concern. During the year ended December 31, 2002, the Company has incurred losses of \$1,196,506 and generated negative cash flow from operations totaling \$354,729. The Company's revenues and operating cash flows are not sufficient to cover its expenses and will need to increase significantly for the Company to break even. Consequently, the Company is dependent on its Parent for external financing to support its operating activities. During 2002, the Parent contributed \$1,261,702 of capital in this regard. The Company's financial position combined with the current economic environment and the Parent's current liquidity problems raise substantial doubt as to the Company's ability to continue as a going concern. Management's plans are discussed in Note B. The accompanying financial statements do not include any adjustments relating to this uncertainty.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on page 13 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17 a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements, and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



Irvine, California  
March 7, 2003

USBX Advisory Services, LLC  
(A Wholly Owned Subsidiary of USBX, Inc.)

STATEMENT OF FINANCIAL CONDITION

December 31, 2002

ASSETS	
CURRENT ASSETS	
Cash	\$ 1,058,473
Receivables	<u>95,322</u>
Total current assets	1,153,795
Fixed assets, net	<u>11,226</u>
Total assets	<u><u>1,165,021</u></u>
LIABILITIES AND STOCKHOLDERS' EQUITY	
CURRENT LIABILITIES	
Accounts payable	\$ 340
Accrued expenses	738,424
Deferred revenue	221,043
Other	<u>2,100</u>
Total current liabilities	<u>961,907</u>
Total liabilities	961,907
MEMBER'S CAPITAL	
Total member's capital	<u>203,114</u>
Total liabilities and member's capital	<u><u>1,165,021</u></u>

The accompanying notes are an integral part of these financial statements.

USBX Advisory Services, LLC  
(A Wholly Owned Subsidiary of USBX, Inc.)

STATEMENT OF OPERATIONS

For the Year Ended December 31, 2002

REVENUES	
Advisory fees	\$ 2,129,997
OPERATING EXPENSES	
Compensation	1,517,273
Commissions	924,870
Regulatory fees	20,087
Professional fees	42,632
Other expenses	<u>821,641</u>
Total operating expenses	3,326,503
NET LOSS	<u>\$ (1,196,506)</u>

The accompanying notes are an integral part of these financial statements.

USBX Advisory Services, LLC  
(A Wholly Owned Subsidiary of USBX, Inc.)

Statement of Changes in Member's Capital

For the Year Ended December 31, 2002

Balance at December 31, 2001	\$ 137,918
Capital contributions	1,261,702
Net loss	<u>(1,196,506)</u>
Balance at December 31, 2002	<u><u>203,114</u></u>

The accompanying notes are an integral part of these financial statements.



USBX Advisory Services, LLC  
(A Wholly Owned Subsidiary of USBX, Inc.)

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2002

Cash flows from operating activities:	
Net loss	\$ (1,196,506)
Adjustments to reconcile net income to net cash provided by operating activities	
Depreciation and amortization	7,525
Expenses paid by the Parent	861,702
Changes in operating assets and liabilities:	
Receivables	(82,322)
Prepaid expenses and other assets	38,250
Current liabilities	878,324
Net cash provided by operating activities	506,973
Cash flows from financing activities:	
Member's cash capital contributions	400,000
Net increase in cash	906,973
Cash at beginning of year	151,500
Cash at end of year	\$ 1,058,473

The accompanying notes are an integral part of these financial statements.

USBX Advisory Services, LLC  
(A Wholly Owned Subsidiary of USBX, Inc.)

NOTES TO FINANCIAL STATEMENTS

December 31, 2002

**NOTE A - ORGANIZATION**

USBX Advisory Services, LLC ("Company") is a registered broker-dealer under the Securities and Exchange Act of 1934 and is a member of the National Association of Securities Dealers, Inc. ("NASD"). The Company received approval from the NASD to commence business transactions on December 13, 2000. The Company is a Delaware limited liability company and its sole member is USBX, Inc. ("Parent"). The Company uses experienced mergers and acquisitions (M&A) professionals to provide a range of M&A solutions for the small-to-medium sized business market.

The Company does not carry security accounts for customers and does not perform custodial functions relating to customer securities and is, therefore, exempt from the provisions of Rule 15c3-3 of the Securities and Exchange Commission (the "SEC").

The Company is dependent on its Parent for managerial and administrative services and continued financing to support its operations.

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation**

The financial statements of the Company have been prepared assuming that the Company will continue as a going concern. During the year ended December 31, 2002, the Company has incurred losses of \$1,196,506 and generated negative cash flow from operations totaling \$354,729. The Company's revenues and operating cash flows are not sufficient to cover its expenses and will need to increase significantly for the Company to break even. Consequently, the Company is dependent on its Parent for external financing to support its operating activities. During 2002, the Parent contributed \$1,261,702 of capital in this regard. The Company's financial position combined with the current economic environment and the Parent's current liquidity problems raise substantial doubt as to the Company's ability to continue as a going concern. Management's plans are focused on increasing the Company's revenue base to \$5 million in 2003, executing selective placement transactions as those opportunities arise and reducing its cash operating needs. The accompanying financial statements do not include any adjustments relating to this uncertainty.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

USBX Advisory Services, LLC  
(A Wholly Owned Subsidiary of USBX, Inc.)

NOTES TO FINANCIAL STATEMENTS

December 31, 2002

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

**Fair Value of Financial Instruments**

The Company's financial instruments, including cash and cash equivalents, accounts receivable, and accounts payable are carried at cost, which approximate their fair value because of the short-term maturity of these instruments.

**Cash and Cash Equivalents**

The Company considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents are carried at cost, which approximates fair value

**Revenue Recognition**

The Company receives advisory fees in accordance with terms outlined in agreements between the Company and its clients. The Company recognizes advisory fee revenue as the services are provided using the straight line method over the term of the agreements. Deferred revenue represents the portion of revenue which relates to future periods covered by the Company's agreements. Such fees are nonrefundable.

The Company also receives success fees when transactions are completed. Success fees are recognized when earned and the Company's has no further continuing involvement and collection is reasonably assured. During 2002, the Company recognized success fees totaling \$1,463,383 on completed transactions. All of these fees were collected before December 31, 2002.

**Fixed Assets**

To date, the Company's fixed assets consist of capitalized software. Depreciation is computed using the straight-line method based upon an estimated useful life of three years. Useful lives are periodically evaluated by management in order to determine recoverability in light of current technological conditions.

**Income Taxes**

The Company is not subject to federal and state income tax. Ultimately, the sole member of the Company is responsible for taxes, if any, based upon its share.

USBX Advisory Services, LLC  
(A Wholly Owned Subsidiary of USBX, Inc.)

NOTES TO FINANCIAL STATEMENTS

December 31, 2002

NOTE C - RELATED-PARTY TRANSACTIONS

The Parent and the Company have entered into an agreement under which the Parent agrees to maintain the net capital balance of the Company at or above \$50,000. For the year ended December 31, 2002, the parent paid various operating expenses on behalf of the Company amounting to \$861,702, including officers' salary of \$389,792, rent expense of \$162,369 and other expenses of \$309,541 included in Compensation and Other Expenses, respectively, in the accompanying statement of operations. A corresponding credit of \$861,702 was recorded as capital contributions.

NOTE D - NET CAPITAL REQUIREMENTS

As a registered broker-dealer, the Company is subject to the Securities and Exchange Commission's "Uniform Net Capital Rule" (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2002, the Company had net capital of \$165,782, which was \$101,655 in excess of its required net capital of \$64,127. The Company's ratio of aggregate indebtedness to net capital was 5.8 to 1 at December 31, 2002. The SEC and NASD impose rules that require notification when net capital falls below 120% of the minimum requirement.

## Supplementary Information

USBX Advisory Services, LLC  
(A Wholly Owned Subsidiary of USBX, Inc.)

SUPPLEMENTARY INFORMATION

December 31, 2002

Computation of Net Capital Pursuant to Uniform Net Capital  
Rule 15c3-1 under the Securities Exchange Act of 1934

Net capital:	
Member's capital	\$ 203,114
Deductions:	
Accounts receivable, net	(26,106)
Fixed assets, net	<u>(11,226)</u>
Net capital	165,782
Minimum net capital requirement	
(greater of 6-2/3% of aggregate indebtedness or \$5,000)	<u>64,127</u>
Excess net capital	<u>\$ 101,655</u>
Total aggregate indebtedness	<u>\$ 961,907</u>
Ratio of aggregate indebtedness to net capital	<u>5.80</u>

Note: There are no differences between this computation of net capital and the corresponding computation prepared by the Company for inclusion in its unaudited FOCUS Report as of December 31, 2002.

USBX Advisory Services, LLC  
(A Wholly Owned Subsidiary of USBX, Inc.)

SUPPLEMENTARY INFORMATION

December 31, 2002

Computation for Determination of the Reserve  
Requirements and Information Relating to Possession  
or Control Requirements for Brokers and Dealers  
Pursuant to Rule 15c3-3

**1. Computation of Reserve Requirements Pursuant To Rule 15c3-3**

Not applicable because the Company has complied with the exemptive provisions of Rule 15c3-3 at December 31, 2002.

**2. Information Relating to Possession or Control Requirements Under Rule 15c3-3**

Not applicable because the Company has complied with the exemptive provisions of Rule 15c3-3 at December 31, 2002.

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL  
ACCOUNTING CONTROL REQUIRED BY SEC RULE 17A-5

Board of Directors of and Member of  
USBX Advisory Services, LLC:

In planning and performing our audit of the financial statements and supplemental schedules of USBX Advisory Services, LLC (the "Company"), for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g) in the following:

1. Making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11); and
2. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13;
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and
3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



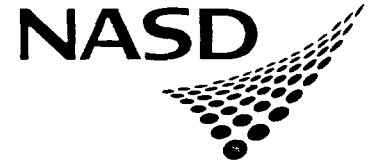
Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Gerrit Thornton LLP*

Irvine, California  
March 7, 2003



February 25, 2003

Philip Valtairo  
FINOP, Controller, and Treasurer  
USBX Advisory Services, LLC  
2425 Olympic Blvd, Suite 500E  
Santa Monica, CA 90404

Re: Request for Annual Audit Extension

Dear Mr. Valtairo:

This is in response to your correspondence dated February 25, 2003 requesting an extension of time, in which to file your Annual Audit Report for the fiscal year ending December 31, 2002.


I understand the pertinent facts to be as follows:

Your newly engaged external auditors are not in a position to complete the annual audit of USBX Advisory Services, LLC as scheduled. Due to ongoing client acceptance procedures, the auditors have asked for more time to be able to complete USBX Advisory Services' annual audit report.

Based on your assertion of the foregoing facts and pursuant to SEC Rule 17a-5, paragraph (a)(5), USBX Advisory Services, LLC is hereby granted an extension of time of 30 calendar days from March 1, 2003, in which to file its annual report of financial condition for the fiscal year ending December 31, 2002. This annual audit must be received on or before **March 31, 2003**.

If you have any further questions, please contact Zachary Mayaki at (213) 613 2656.

Sincerely,

  
Allissa Johnson  
Supervisor  
(213) 613 2605



Los Angeles District Office  
300 South Grand Avenue  
Suite 1600  
Los Angeles, CA  
90071-3126

tel 213 627 2122  
fax 213 617 3299  
www.nasd.com